**RESUME**

**DEVENDRA THANPAL WAKODIKAR**

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# *OBJECTIVE*

To learn and function effectively in an organization and be able to deliver to the bottom-line. To constantly upgrade my knowledge and skills and make a difference in whatever I do.

# *WORK EXPERIENCE*

1. Organization : **Shriram City Union Finance Ltd.**

Designation : Executive Trainee (PL,SME,LAP, Chits Fund, FD)

Location : Chnadrapur

Period : 26th Sept 2012 till date

**Role & Responsibility:**

* Shall be responsible with developing relationship to business partners to sell PL, SME, LAP, and FD business.
* Managing advisory and Business Associates profile with appropriate manner.
* Provide proper knowledge to the business associates.
* Shall be responsible for Sourcing serving and dispersing business of PL, LAP, SME, FD for the company
* Maintain all the records of business associates and eligible them for the company scheme..
* To maintain administrative work of business associate.
* Handling credit work of PL, SME and LAP business.
* Acquire new customer and service existing relationship to set target.
* Achieving branch target for the self

1. Organization : **Bajaj Consulting Private limited**

Designation : Personal Financial Planner

Period : 1st November 2010 to 1st June 2011 :

**Role & Responsibility:**

* Core Selling of Financial Products
* Acquisition of the clients.
* Business Development activities for new business generation.
* Developing a model Portfolio Management Services.
* Lead generation and business development.
* Up to date the financial advice with investors to educate their money with experience.
* Providing the proper services and managing the risks of the investors.
* Queries analysis and problem solving of the investors.
* Recommending appropriate assets allocation.
* Maintain the daily sales report.
* Deals with all the investment products like IPO, Mutual Funds, Tax Planning, Demat, Trading, FD etc.

# *PROJECTS*

* An Analysis of Specialized Financial Institutions for Industrial Development

# *EDUCATION QUALIFICATION*

* + - M.B.A. passed in 2010 from Nagpur university with First class
    - P.G.C.C.A. passed in 2008 from Nagpur university with First class
    - B.COM passed in 2006 from Nagpur university with second class
    - HSC passed in 2003 from Nagpur board with second class

# *PROFESSIONAL QUALIFICATION*

* + - Computer Operations with MS Office,
    - C- language
    - TALLY
    - Typing – 30 wpm.

# *PERSONAL INFORMATION*

* Date of Birth : 20th December 1985
* Father name : Thanpal Narayan Wakodikar
* Marital Status : Single
* Nationality : Indian
* Languages : English, Marathi, Hindi
* Permanent Address : Lalganj Gujri, Near Binekar Painter house,

Nagpur- 440002.

# *LISTURE INTRESTS*

* Listening music.
* Reading any book or Newspaper
* Playing Cricket

# *DECLERATION*

I do hereby declare that the particulars of information and facts stated here in above are true, correct and complete to the best of my knowledge and belief.

PLACE :

DATE : / /

(DEVENDRA T. WAKODIKAR)